

Keith M. Stockton, Ph.D.

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Higher Education Teaching/Energy Research and Consulting:

- Demonstrated experience in teaching undergraduate and graduate courses at a major research university. Providing course development services for revised lower division, upper division and graduate courses in business operations and energy technology.
- Providing research and consulting services to energy market stakeholders, management of diverse employees in a high technology production environment, and meeting external customer engineering/marketing/sales demands.
- Ph.D. in Environmental Studies (May 2009) with concentration in Energy Policy from the University of Colorado at Boulder. Research focused on the impact of government-sponsored energy programs on the private sector.

Leadership:

- **Mentored diverse student populations** - Responsible for classroom instruction and mentoring of students ranging in level from incoming freshman to graduate students. Additional duties included revising an existing sophomore level operations course, co-developing a senior level sustainable business course and developing a new graduate level energy course.
- **Led the development of energy market research programs** - In conjunction with Xcel Energy, acted as the lead consultant on a market analysis of residential solar photovoltaic systems in Colorado. This research became a key component of the doctoral dissertation.
- **Independently directed worldwide marketing programs** - Developed and implemented creative strategies for marketing of IBM midrange storage devices in the United States and Europe.
- **Managed diverse workforces** - Directed a 14 employee multi-shift department with responsibility for material requirements planning and line stocking for key IBM hardware products. Managed a six employee professional department with responsibilities for long-term demand forecasting of IBM storage products.

Career History:

University of Colorado at Boulder

Completed Ph.D. while concurrently developing and teaching coursework in the Leeds School of Business and Environmental Studies Program.

International Business Machines

Advanced through six positions while with IBM encompassing a wide spectrum of responsibilities including engineering, management, field sales and international marketing.

Publications:

May 2004, "Utility Scale Wind on Islands: An Economic Feasibility Study of Ilio Point, Hawaii." Elsevier, Renewable Energy, 29:949-960.

October 2008, "Demographics and Motivators of Residential Solar Buyers in Colorado." Colorado Business Review, 74(4):4-5.

May 2009, "Government-to-Private Sector Energy Programs: Identification of Common Elements Leading to Successful Implementation." Ann Arbor, MI, ProQuest.