

KENNETH A. YOUNGE

Curriculum Vitae

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Leeds School of Business at The University of Colorado, UCB 419, Boulder, Colorado 80309-0419

EDUCATION

---	UC Berkeley	Post-doctoral study to start fall 2012	
---	University of Colorado	Ph.D. Expected 2012, Strategic Management	GPA 3.97
1995	Stanford University	M.A. International Policy Studies	GPA 3.83
1991	Brown University	A.B. Honors IR & Economics	GPA 3.98

HONORS & AWARDS

2011	SMS Best Conference Paper Prize – First Author		SMS
2011	M&E Faculty Research Excellence Award		CU - Leeds
2011	Leeds Outstanding Teaching Award for a Doctoral Student		CU - Leeds
2010	M&E Doctoral Research Citizen Award		CU - Leeds
1991	Susan Colver Rosenberger Prize		Brown University
1991	Departmental Honors in International Relations		Brown University
1991	Magna Cum Laude		Brown University
1991	Phi Beta Kappa		Brown University

INVITED SEMINARS & PRESENTATIONS

2011	Haas School of Business – MORS Seminar Series		Berkeley, CA
2011	SMS Common Ground Session		Miami, FL
2011	AOM Paper Presentation		San Antonio, TX
2011	INSEAD Invited Paper Presentation		Fontainebleau, France
2011	LMU/TUM Invited Paper Presentation		Munich, Germany
2011	Haas/Berkeley Economics Innovation Seminar Series		Berkeley, CA
2011	NBER Productivity Seminar Series		Cambridge, MA
2010	Harvard SBBI Science-Based Business Initiative Seminar Series		Cambridge, MA
2010	AOM Paper Presentation		Montreal, Canada
1992	PKP Economics Symposium		Zakopane, Poland

FELLOWSHIPS

Hart Fellowship	(2010, 2011)	Supplemental award for summer research	CU - Leeds
University Fellowship	(2010, 2011)	Discretionary award for outstanding research	CU - Leeds
Doctoral Fellowship	(2008 - 2012)	Doctoral program funding	CU - Leeds

WORKING PAPERS

Younge, K., Tong T., and Fleming L. (2011), "How Anticipated Employee Mobility Affects Acquisition Likelihood: Evidence from a Natural Experiment." **Revise and resubmit** at the *Strategic Management Journal*. **Winner of the 2011 SMS Best Conference Paper Prize.**

Younge, K., and Marx M. (2011), "The Market Value of Proprietary Knowledge: Evidence from a Natural Experiment." Targeted for submission to the *Review of Economics and Statistics*.

Younge, K. (2011) "Talent Mindsets." Targeted for submission to the *American Management Review*.

Perry, T. Miller, M., Fleming, L. Younge, K. and Newcomb, J. (2011), "Clean Energy Innovation: Sources of Technical and Commercial Breakthroughs." NREL Technical Report NREL/TP--6A20--50624.

OTHER PAPERS

Younge, K. (1994). "International Financial Integration: Technological change and market integration." *Masters Thesis*: Stanford University, CA.

Younge, K. (1990). "Structural Adjustment, Investment and Growth in Mexico." *Honors Thesis*: Brown University, RI.

TEACHING EXPERIENCE

2011 - Fall	Business Plan Preparation	<i>Full Instructor</i>	Capstone course in entrepreneurship
2011 - Spring	Business Plan Preparation	<i>Full Instructor</i>	Capstone course in entrepreneurship
2010 - Spring	Business Plan Preparation	<i>Full Instructor</i>	Capstone course in entrepreneurship

Entrusted with teaching, as the full instructor on record, the capstone course on entrepreneurship at the Leeds School of Business. A team from the 2010 Business Plan Prep course received funding and launched their venture. Received the 2011 award for outstanding teaching by a doctoral student.

TEACHING MATERIALS & CASE STUDIES

Younge, K. (1993). "Process Re-engineering of the Southern Pacific Marketing and Sales Department." *Mercer Management Consulting Seminar* (Southern Pacific Training Program: Colorado Springs, CO).

Younge, K. (1992). "Swift Transportation Co." *Mercer Management Consulting Case Study* (Southern Pacific Management Training Program: San Francisco, CA).

INDUSTRY EXPERIENCE 14 years of experience. Co-founded 4 firms. Successfully sold 2 firms.

Director of Development, Total Patient Health Systems, LLC 2005 – 2007
Co-founded company. Developed an online business to manage patients in their home after being discharged from the hospital. Worked with Kaiser Permanente to pilot the project.

President, Total Trainer, Inc. 2002 – 2005
Co-founded company. Worked with the US Olympic Committee to develop athletic training software. Successfully sold the software to over 10,000 users. Successfully sold the company.

Consultant, Ideal Computing Solutions, Inc. 1997 – 2002
Co-founded company. Determined requirements for a line of NAS servers for Hewlett Packard. Reengineered operations at CT Power. Developed an asset tracking system at Iceberg Rentals.

President, Expert Connection, Inc. 1994 – 1997
Co-founded company. Expert Connection provided the first online marketplace for knowledge workers. Sold company to a competitor backed by Dun & Bradstreet. Company continues today as eWork.com.

Consultant, Mercer Management Consulting (now Oliver Wyman) 1992 – 1993
Specialized in operations and marketing. Led 200 employees in a project at the Southern Pacific. Assisted with the privatization of the Polish State Railway. Developed a forecasting model for UPS.

OTHER QUALIFICATIONS

Expert database architect and programmer; proficient programming C, C++, Java, VB, SQL, and PERL.

Accomplished 5.13 rock climber, WI5 ice climber, A4 aid climber, and mountaineer. Organized expeditions in Nepal, Bolivia, Argentina, and Chile. Completed major ascents of El Capitan and the Diamond. Bicycled across Mongolia, Bolivia, Denmark to Rome, and St. Petersburg to Nordkapp.